Path to Payment: Steps to Get Your Commission

- Create an Opportunity
 - Add all clients as Contacts in Command
 - Create an Opportunity (Listing or Buyer)
 - Complete the Create Opportunity form
 - Select your Client from Contacts and hit "Create"

Create an Opportunity – KW Answers

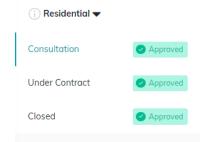
> Upload all documents within 48 hours of ratification

Attach Compliance Documents to an Opportunity – KW Answers

- o Documents should be uploaded and Submitted on 3 occasions, once you have:
 - Brokerage Agreement
 - Ratified Contract (and all addenda)
 - Settlement Statement (ALTA)

Submit Compliance Documents to Your Market Center for Approval – KW Answers

Check to make sure each phase is APPROVED by compliance



- If you see three green boxes as shown above, you are Compliant!
- If any documents are **RETURNED**, update and **Resubmit** to Compliance
- o Detailed compliance tutorials can be found here: https://tinyurl.com/2cz895as
- Create and Accept an OFFER in Command
 - Offer should be submitted at least 7 days before closing
 - Under "Offers and Commissions" Create Offer
 - o Offer must be ACCEPTED before it will let you request any commission

<u>Create an Offer in an Opportunity – KW Answers</u>

Accept, Reject, or Counter an Offer in an Opportunity – KW Answers

- Submit a Commission Request
 - Click "Manage Commission"
 - Edit General Information to complete required information
 - Verify commission information is correct
 - Click SUBMIT to initiate payment process

Submit a Commission Request for an Opportunity – KW Answers

Here is a video Outlining how to get paid at KW Legacy: Command | Dashboard (loom.com)